# **Granahan US Small Cap Discoveries UCITS**

31 August 2023

### **Investment Summary**

GIM's Discoveries Fund is a long-only U.S. equity strategy with a focus on small cap growth companies leveraging novel technologies to create products that address unmet needs in sizable markets. By performing in-depth fundamental research and analysis, we seek to uncover compelling growth opportunities with particular emphasis on innovation-driven sectors like life sciences and technology. Our PMs leverage the work of our sector specialists to build a portfolio of +/- 50 stocks with strong secular growth characteristics and acceptable valuations.

### **Fund Highlights**

- · We believe enterprise growth drives long-term stock appreciation and is derived from the creation of highly-coveted products and services.
- We clearly define our criteria for high-quality franchises and identify them through a repeatable investment process, including in areas that other
  growth managers may shun, such as small-cap biotech and other emerging growth sectors
- We believe changes in market sentiment provide opportunity to build positions in great companies, though we are not shy about trimming
  positions when valuations become decoupled from fundamentals.
- Each holding is classified by LifeCycle category Core Growth, Pioneer, or Special Situation -- each with distinct performance drivers. LifeCycle
  diversification mitigates portfolio risk and allows us to focus on stock selection as the primary means to add value for our clients.

### **Portfolio Managers**



# Richard Watson, CFA 32 Yrs. Experience

Rich Watson is Senior Vice President and Portfolio Manager of Granahan Investment Management. His research expertise is in the biotechnology and life sciences sectors.



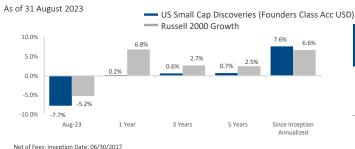
# Jeffrey A. Harrison, CFA 25 Yrs. Experience

Jeff Harrison is Senior Vice President and Managing Director of Granahan Investment Management. He is a generalist with particular expertise in the healthcare, industrials, and financial services sectors.

### About Granahan Investment Management

Founded in 1985, Granahan Investment Management, LLC is an employee-owned investment boutique specializing in smaller cap equity investments for large institutions and wealthy individuals. The firm utilizes fundamental, bottom-up research to uncover and invest in fast growing companies.

#### Annualized Performance: Net of Fees



# Calendar Year Performance: Net of Fees

	YTD 2023	2022	2021	2020	2019	2018	Since Inception Cumulative
US Small Cap Discoveries (Founders Class Acc USD)	11.3%	-33.5%	3.6%	46.0%	26.5%	-4.7%	56.9%
Russell 2000 Growth	12.7%	-26.4%	2.8%	34.6%	28.5%	-9.3%	48.7%

Inception Date: 06/30/2017

Past performance is no guarantee of future results.

# Fund Facts

Fund Assets: \$15 Mil
Fund Launch Date: 30 June 2017
Asset Class: US Equities

Market Cap: \$100 Mil - \$3 Bil at purchase

Benchmark: Russell 2000 Growth/Russell Microcap Growth

Structure: UCITS
Domicile: Ireland
UK Reporting Status: Yes
Pricing: Daily

Deal Cut Off: 1700 Dublin Time T-1

Year End: 31 December

Custodian & Admin: RBC Investor & Treasury Svs. Ireland Ltd.

Website: www.granahanfunds.com

# **Share Class Information**

US Small Cap Discoveries

Founders Class Acc (USD) IE00BZ3G1H34 GUSDFUA Founders Class Acc (GBP) IE00BDZ2QW58 GUSDFGA

Granahan Investment Management

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### **Russell Sector Diversification**

Sector	Portfolio	Russell 2000 Growth
Basic Materials	2.8%	3.5%
Consumer Discretionary	5.9%	13.0%
Consumer Staples	1.8%	3.5%
Energy	0.0%	6.3%
Financials	5.6%	5.1%
Health Care	58.1%	21.5%
Industrials	8.5%	22.1%
Real Estate	0.0%	1.6%
Technology	13.7%	19.9%
Telecommunications	0.0%	1.8%
Utilities	2.8%	1.8%
[Cash]	0.8%	0.0%

# **Top 10 Positions**

TOP TO T CONTIONS					
Security	LifeCycle Category	Percent of Portfolio			
Pacific Bioscience	Pioneer	3.3%			
ImmunoGen, Inc.	Pioneer	3.2%			
Kinsale Capital Group Inc	Core Growth	3.1%			
Mesa Laboratories	Special Situation	3.0%			
Chart Industries Inc	Special Situation	3.0%			
Neogen Corp	Core Growth	3.0%			
Portillos Inc	Core Growth	2.9%			
Blueprint Medicines Corporation	Pioneer	2.9%			
CorVel Corp	Core Growth	2.9%			
Casella Waste Systems, Inc.	Core Growth	2.8%			
TOTAL		30.0%			

The securities identified and described do not represent all of the securities purchased, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable. A complete list of holdings is available upon request.

# Net Growth of \$1,000



Russell 2000 Growth 1,487

# Characteristics

Characteristic	Portfolio	Russell 2000 Growth	
Median Market Cap	\$2,178.1 mil	\$1,206.6 mil	
Weighted Avg. Market Cap	\$3,170.2 mil	\$3,434.9 mil	
Active Share	96.4%	-	
Est 3-5 Yr EPS Growth	12.7%	14.7%	
Forward P/E Ratio	32.3x	19.2x	
LT Debt/Capital	40.3%	38.8%	
Dividend Yield	0.1%	0.6%	
Price to Book	2.9x	3.9x	

Source: FactSet

# **Monthly Commentary**

Quarterly misses from Q2 reports disproportionately hurt performance versus gains in stocks that beat earnings estimates. The Russell 2000 Growth Index gave up -5.2% in August and the Granahan US Small Cap Discoveries UCITS Fund gave up -7.7%. Our overweight in Health Care was the largest penalty to performance and stock selection here was also a negative. Underweighting coupled with poor stock selection in Consumer Discretionary and Technology also detracted from performance. Stock selection in Industrials was positive but we are underweighted as we are in Consumer Staples, Basic Materials and Utilities. Stock selection in Financials was strong and we are equally weighted to the Index. While there are macro headwinds to growth broadly, the companies in the portfolio are ones we believe can sustain strong secular growth. The contraction in multiples has left expected returns at levels we believe are attractive. We are not counting on multiple expansion to drive returns going forward.

The Russell 2000® Growth Index measures the performance of the small cap growth segment of the US equity universe. It includes those Russell 2000® companies with higher price-to-value ratios and higher forecasted growth values.

### Important Information for Investors

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